

Message Text

CONFIDENTIAL

PAGE 01 STATE 185067

42

ORIGIN EA-14

INFO OCT-01 ISO-00 COME-00 EB-11 CIAE-00 INR-10 NSAE-00

RSC-01 SS-15 NSC-10 /062 R

DRAFTED BY EA/PRCM:CWFREEMAN, JR.:CED

9/18/73 EXT. 20708

APPROVED BY EA/PRCM:OVARMSRONG

EA/PRCM:TSBROOKS

COMMERCE/BEWT/PRC:JPHIPPS (SUBS)

----- 124636

P 181436Z SEP 73

FM SECSTATE WASHDC

TO USLO PEKING PRIORITY

INFO AMCONSUL HONG KONG PRIORITY

AMEMBASSY TAIPEI

AMEMBASSY TOKYO

C O N F I D E N T I A L STATE 185067

E.O. 11652: GDS

TAGS ETRD, BTRA, CH

SUBJECT: AMERICANS INVITED TO FALL 1973 CANTON TRADE FAIR

REF: STATE 180675

1. U.S. BUSINESSMAN WHO HAS ATTENDED OR OBSERVED SEVERAL CANTON TRADE FAIRS IN THE PAST MET 9/17 WITH PRCLO COMMERCIAL OFFICER RE HIS OWN PARTICIPATION IN FALL 1973 CANTON FAIR. BUSINESSMAN WAS TOLD THAT HE WAS NOT ON LIST, WHICH WAS NOW "OUT", AND THAT, IN FACT, MANY WHO HAD ATTENDED FAIRS IN PAST HAD BEEN DROPPED INASMUCH AS THEY SHOULD BE WILLING TO "TAKE TURNS" AND "GIVE OTHERS AN OPPORTUNITY". PRCLO OFFICER STATED THAT "VAST MAJORITY" OF AMERICAN ATTENDEES AT UP-COMING FAIR WOULD BE NEW FACES AND THAT PRIOR ATTENDEES WOULD BE "SMALL MINORITY". WHEN ASKED WHAT TOTAL AMERICAN ATTENDANCE WOULD BE, PRCLO OFFICER SAID IT WOULD BE NO RPT NO GREATER THAN LAST FAIR. PRESSED AS TO WHETHER THIS MEANT ABOUT 150 AMERICANS, HE RESPONDED THAT "IF YOU COUNTED ABSOLUTELY

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 185067

EVERYONE" WHO WENT, "IT MIGHT GO THAT HIGH".

2. POSSIBLY, PRCLO TOOK THIS LINE TO MOLLIFY BUSINESSMAN WHO UPSET ABOUT HAVING BEEN TURNED DOWN. NEVERTHELESS, USLO OFFICER MAY WISH, IN COURSE OF PRESENTATION TO MFT ON USLO-CONGEN HONG KONG PRESENCE AT FAIR (REFTEL), TO

INQUIRE ABOUT NUMBER OF AMERICAN ATTENDEES AT THIS FAIR. PRC HAS PROVIDED SUCH INFORMATION TO USG IN PAST THROUGH PARIS. SHOULD MFT CONFIRM THAT NUMBER AT THIS YEAR'S FAIR WILL BE SAME AS SPRING '73 ATTENDANCE, USLO MAY WISH TO PROBE PRC REASONING, ESPECIALLY IN VIEW OF US-PRC TRADE IMBALANCE WHICH PRESUMABLY WILL NOT BE HELPED BY THIS LIMITED AMERICAN ATTENDANCE AT THE FAIR.
RUSH

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE FAIRS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Draft Date: 18 SEP 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: elyme
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE185067
Document Source: CORE
Document Unique ID: 00
Drafter: CWFREEMAN, JR.:CED
Enclosure: n/a
Executive Order: GS BRUCE
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730927/aaaaatnn.tel
Line Count: 75
Locator: TEXT ON-LINE
Office: ORIGIN EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: STATE 180675
Review Action: RELEASED, APPROVED
Review Authority: elyme
Review Comment: n/a
Review Content Flags:
Review Date: 24 JUL 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <24-Jul-2001 by shawdg>; APPROVED <14-Nov-2001 by elyme>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: AMERICANS INVITED TO FALL 1973 CANTON TRADE FAIR
TAGS: ETRD, BTRA, CH
To: PEKING
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005